

What discounts are available for corporate or institutional groups?

We offer a 5% discount to groups of 5+, a 10% discount to groups of 12+, a 15% discount to groups of 25+, and a 20% discount to groups of 50+. Please contact us for custom quotes for groups of 100+. You may refer to the chart below for sample group costs.

Can a custom section be designed and delivered specifically for our group?

Yes, we can deliver dedicated sections of any of our non-credit online courses to groups of 25 or more participants. We can offer a section of this course dedicated exclusively to your group. We can also custom design forums, blogs, and discussions related to organizational goals for participants. Start and end dates for courses can either parallel our current offerings, or can be launched based upon your needs. For custom sections please contact us directly to discuss options, planning, and pricing.

How do I get a quote for a group discounted registration and any customized offerings?

To discuss options and custom planning, please submit a request at Group Discount Form (live link to http://www.sas.upenn.edu/lps/commons/fpp/discount_request)

How do I pay for a group discounted registration?

In order to receive the discounted rate, one individual must pay at the same time for the entire group. Typically, we create a secure website for your group members to individually enter their information. Alternatively, we can provide an Excel spreadsheet for you to submit all individual registrant details to us.

Who will receive the receipt of the payment of the group discounted registration?

We will work with you to determine and confirm which contact in your organization will receive the receipt of the payment.

Do I need to provide all individual names in the group at the time of payment?

Yes. The primary group contact person will need to provide all individual names and contact information (including email address) at the time of registration.

How will group members be notified about registration and course entry?

Each member of the group will receive a follow-up email within 3 business days of registration.

Who can I contact if I have more detailed questions about group discounts and group options?

To discuss options and custom planning, please contact Lindsay Sinclair, Positive Psychology Non-Credit Online Programs Coordinator, at 215-898-5580 or [email address].

SAMPLE GROUP COSTS

The sample group costs shown below are for participant entry into our open enrollment offerings. This includes no customization to the course, but does include full access to all course content, tools, and resources for all group members.

Custom options range from a course section dedicated exclusively to your group to custom designed forums, blogs, and discussions related to organizational goals for participants. Start and end dates for courses can either parallel our current offerings, or can be launched based upon your needs. For custom sections, please contact us directly to discuss options, planning, and pricing.

Group Discount FAQ

SAMPLE GROUP COSTS FOR 12-WEEK COURSES

Regular Price Course Fee	\$ 820	\$ 820	\$ 820	\$ 820
Total Participants	5	12	25	50
Total Regular Price	\$ 4,100	\$ 9,840	\$20,500	\$41,000
Percentage Discount	5%	10%	15%	20%
Total Amount Discounted	\$ 205	\$ 984	\$ 3,075	\$ 8,200
Total Discounted Price	\$ 3,895	\$8,856	\$17,425	\$32,800
Per-person Non-refundable Registration Fee	\$ 75	\$ 75	\$ 75	\$ 75
Total Participants	5	12	25	50
Total Non-refundable Registration Fee	\$ 375	\$ 900	\$ 1,875	\$ 3,750
Total Course Fees for the Group	\$ 4,270	\$ 9,756	\$19,300	\$ 36,550

SAMPLE GROUP COSTS FOR 5-WEEK COURSES

Regular Price Course Fee	\$ 540	\$ 540	\$ 540	\$ 540
Total Participants	5	12	25	50
Total Regular Price	\$ 2,700	\$ 6,480	\$13,500	\$27,000
Percentage Discount	5%	10%	15%	20%
Total Amount Discounted	\$ 135	\$ 648	\$ 2,025	\$ 5,400
Total Discounted Price	\$ 2,565	\$ 5,832	\$11,475	\$21,600
Per-person Non-refundable Registration Fee	\$ 55	\$ 55	\$ 55	\$ 55
Total Participants	5	12	25	50
Total Non-refundable Registration Fee	\$ 275	\$ 660	\$ 1,375	\$ 2,750
Total Course Fees for the Group	\$ 2,840	\$ 6,492	\$12,850	\$24,350

FOR MORE INFORMATION

www.sas.upenn.edu/lps/commons/fpp

lps-commons@sas.upenn.edu

www.sas.upenn.edu/lps/commons/fpp/discount_request