## Wealth, Wages, and Employment

## Still Preliminary

| Per Krusell | Jinfeng Luo | José-Víctor Ríos-Rull | Cesar Urquizo |
| :--- | :--- | :--- | :--- |
| LiES | Lingnan | Penn, UCL, CAERP | Penn |

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March 8 and 9, 2024

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- Workers sometimes lose their jobs or quit or switch.
- The economy aggregates into a modern economy (total wealth, labor shares, consumption/investment ratios)


## Literature

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- Especially Eeckhout and Sepahsalari (2024), Chaumont and Shi (2022), Griffy (2021).

A Brief Look At Data: Relevant Volatility Properties in U.S.

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- Wage Dispersion so range of wages is not cycle dependent
(3) Need to add two-sided noise (EVS) to generate useful wage dispersion and turnover.


## Build the Theory Sequentially

(1) Exogenous Job Destruction and Worker Quits. Built on top of Growth Model. (GE version of Eeckhout and Sepahsalari (2024): Not a lot of wage dispersion. Not a lot of job creation in expansions.

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(4) Add Manager Posting Shocks. Gives full Support to Wages even in Business Cycles (again EVS).

## 1- Simplest version (Exogenous Quits \& No Noise): Сompetitive Search

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- If employed, workers get $w$ and save.
- If unemployed, workers produce $b$ and search in some market $\{w, \theta\}$.
- General equilibrium: Workers own firms.


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(5) Job Matching : $M(V, U)$ : Some vacancies meet some unemployed job searchers. A match becomes operational the following period. Job finding and job filling rates $\psi^{h}(\theta)=\frac{M(V, U)}{U}, \psi^{f}(\theta)=\frac{M(V, U)}{V}$.

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## Household Problem

- Individual state: wealth and wage
- If employed: $(a, w)$
- If unemployed: (a)
- Problem of the employed: (Standard)

$$
\begin{aligned}
V^{e}(a, w)= & \max _{c, a^{\prime}} u(c)+\beta\left[(1-\delta) V^{e}\left(a^{\prime}, w\right)+\delta V^{u}\left(a^{\prime}\right)\right] \\
\text { s.t. } & c+a^{\prime}=a(1+r)+w, \quad a \geq 0
\end{aligned}
$$

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- Individual state: wealth and wage
- If employed: $(a, w)$
- If unemployed: (a)
- Problem of the employed: (Standard)

$$
\begin{aligned}
V^{e}(a, w)= & \max _{c, a^{\prime}} u(c)+\beta\left[(1-\delta) V^{e}\left(a^{\prime}, w\right)+\delta V^{u}\left(a^{\prime}\right)\right] \\
\text { s.t. } & c+a^{\prime}=a(1+r)+w, \quad a \geq 0
\end{aligned}
$$

- Problem of the unemployed: Choose which wage to look for

$$
\begin{aligned}
V^{u}(a)= & \max _{c, a^{\prime}, w} u(c)+\beta\left\{\psi^{h}[\theta(w)] V^{e}\left(a^{\prime}, w\right)+\left[1-\psi^{h}[\theta(w)]\right] V^{u}\left(a^{\prime}\right)\right\} \\
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$\theta(w)$ is an equilibrium object

## Characterization of a worker's decisions

- Standard Euler equation for savings

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- Up to a certain level of wealth, richer households apply to higher wages. After that, it seems not. Consistent with theory


## Firms Post vacancies at different wages $\mathcal{\&}$ filling probabilities

- Value of a job with wage $w$ : uses constant $\bar{k}$ capital that depreciates

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- Free entry condition requires that for all offered wages

$$
\bar{c}+\bar{k}=\psi^{f}[\theta(w)] \frac{\Omega(w)}{1+r}+\left[1-\psi^{f}[\theta(w)]\right] \frac{\bar{k}\left(1-\delta_{k}\right)}{1+r},
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## Basic Model: Stationary Equilibrium

- A stationary equilibrium is functions $\left\{V^{e}, V^{u}, \Omega, g \prime^{e}, g \prime^{\prime}, w^{u}, \theta\right\}$, an interest rate $r$, and a stationary distribution $x$ over $(a, w)$, s.t.


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(3) An interest rate $r$ clears the asset market

$$
\int a d x=\int \Omega(w) d x
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## Worker's wage application decision



## Worker's saving decision



## 2: Add On the Job Search and Quits: Time-line

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(7) Match

## On the Job Search and Quits: Household Probl

- After saving, the employed choose whether to search, quit or neither

$$
\widehat{V}^{e}\left(a^{\prime}, w\right)=\int \max \left\{V^{s}\left(a^{\prime}, w\right)+\epsilon^{s}, V^{u}\left(a^{\prime}\right)+\epsilon^{u}, V^{e}\left(a^{\prime}, w\right)+\epsilon^{e}\right\} d F^{\epsilon}
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$$

- Neither is just

$$
V^{e}\left(a^{\prime}, w\right)
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## On the Job Search: Household choices

- Employed Households solve

$$
V^{e}(a, w)=\max _{a^{\prime} \geq 0} u\left[a(1+r)+w-a^{\prime}\right]+\beta\left[\delta V^{u}\left(a^{\prime}\right)+(1-\delta) \widehat{V}^{e}\left(a^{\prime}, w\right)\right]
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- The solution involves probabilities of quitting and of searching

$$
\begin{aligned}
q\left(a^{\prime}, w\right) & =\frac{1}{1+\exp \left(\alpha\left[V^{e}\left(a^{\prime}, w\right)-V^{u}\left(a^{\prime}\right)\right]\right)+\exp \left(\alpha\left[V^{s}\left(a^{\prime}, w\right)-V^{u}\left(a^{\prime}\right)+\mu^{s}\right]\right)}, \\
s\left(a^{\prime}, w\right) & =\frac{1}{1+\exp \left(\alpha\left[V^{u}\left(a^{\prime}\right)-V^{s}\left(a^{\prime}, w\right)\right]\right)+\exp \left(\alpha\left[V^{e}\left(a^{\prime}, w\right)-V^{s}\left(a^{\prime}, w\right)-\mu^{s}\right]\right)}
\end{aligned}
$$

$\mu^{s}<0$ is the mode of the shock $\epsilon^{s}$ which reflects the search cost.

## OJS Quitting Probabilities, Various wealths \& Wage Density



- The rich pursue often other activities (leisure?)


## the Job Search Model: Value of the Firm depends on tenure

- The value of the firm is

$$
\begin{aligned}
\Omega^{0}(w)= & \left(z-w-\delta^{k} k\right) Q^{1}(w)+\left(1-\delta-\delta_{k}\right) k Q^{0}(w), \\
& Q^{1}(w)=1+\sum_{\tau=0}^{\infty}\left[\left(\frac{1-\delta}{1+r}\right)^{1+\tau} \prod_{i=0}^{\tau} \ell^{i}(w)\right], \\
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- Where the probability of keeping a worker after $j$ periods is

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& \ell^{j}(w)=1-\int h(w ; a) q\left[g^{e, j}(a, w), w\right] d x^{u}(a)- \\
& \quad \int h(w ; a) s\left[w ; g^{e, j}(a, w)\right]\left[\int \hat{h}\left[\widetilde{w} ; g^{e, j}(a, w), w\right] \xi \phi^{h}(\widetilde{w}) d(\widetilde{w})\right] d x^{u}(a)
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- Without knowing the wealth of the worker it is Not block recursive but $Q^{0}$ and $Q^{1}$ are sufficient. (No need to index contracts by wealth (as in Chaumont and Shi (2022). )


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- However higher wages only go to richer people which makes them prone to quit and not worry about higher wages: Wealth trumps wages as a discriminating device.
- So we want to reduce the correlation on wages and wealth when hired.


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- Still agents will mostly the "right" wages (controlling the variance).


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© Search :
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## 3: Aiming Application Shocks: Household Probl

- The unemployed after saving solve and yield logit choice density of wage for wealth choice $a^{\prime}$ :

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\widehat{V}^{u}\left(a^{\prime}\right) & =\left\{\int \max _{w^{\prime}}\left[\psi^{h}\left(w^{\prime}\right) V^{e}\left(a^{\prime}, w^{\prime}\right)+\left(1-\psi^{h}\left(w^{\prime}\right)\right) V^{u}\left(a^{\prime}\right)+\epsilon^{w^{\prime}}\right] d F^{\epsilon}\right\} \\
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and $V^{u}(a)=\max _{a^{\prime}} u\left[a(1+r)+b-a^{\prime}\right]+\beta \widehat{V}^{u}\left(a^{\prime}\right)$

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- The rest is the same.


## 4: Manager Vacancy Posting Shocks

- The value of a firm with newly hired worker at $w$ is as before

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\Omega^{0}(w)=\left(z-w-\delta^{k} k\right) Q^{1}(w)+\left(1-\delta-\delta_{k}\right) k Q^{0}(w)
$$

where
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- Managers get Gumbel shocks $\eta^{w}$ to expected profits at $w$ which yields

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\widehat{\Omega} & =\left\{\int \max _{w}\left[\psi^{f}(w) \Omega^{0}(w)+\left[1-\psi^{f}(w)\right](w)+\epsilon^{w^{\prime}}\right] d F^{\epsilon}\right\} \\
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- This gives the probabilities of where to post
- Prospective entrants understand the incompetence of their managers:

$$
\bar{c}+\bar{k}=\frac{\widehat{\Omega}}{1+r}
$$

- When we discretize the set of wages, solving the zero profit condition requires solving a system of equations:

Managers posting choices that in turn have to be consistent with the numbers of entrants.

## A little Detail on Computation (ensures the zero profit condition holds)

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(1) Entering Firms expect 0 profits:

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(3) Matching probability $j$ is determined as a function of vacancies and unemployed:

$$
\psi^{f}\left(w_{j}\right)=\frac{u^{j}}{\left\{\left(\omega^{j}\right)^{\eta}+\left[(o+x) \Pi^{j}\right]^{\eta}\right\}^{1 / \eta}} j=1, \ldots, J .
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(4) Probability of managers posting a vacancy in market $j$ :

$$
\Pi^{j}=\frac{1}{1+\sum_{k \neq j} \exp \left\{\alpha_{F}\left[\Omega^{0}\left(w_{k}\right)-\Omega^{0}\left(w_{j}\right)\right]\right\}} j=1, \ldots, J .
$$

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## Preliminary Quantitative Findings

## Plan II: Study Fluctuation Properties Related to Wage Rigidity

- Outside Steady State Employers commit to a wage schedule

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- We estimate the value of $\phi$ off the Business cycle Properties.


## Steady State Allocations in Yeariy Units: Endog Quits \& OJS

| Interest rate | $3 . \%$ |
| :--- | ---: |
| Output | 1.000 |
| Avg consumption | .733 |
| Avg wage (also labor share) | .700 |
| Nonmployment | .145 |
| Avg New Wage from Unemployment | .662 |
| Avg New Wage | .668 |
| Avg wealth | 3.401 |
| Monthly Quits Prob | .019 |
| Monthly Job Losing Prob | .003 |
| Wage of newly hired unemp | .619 |
| Coeff Var Consumption | .123 |
| Coeff Var Wage | .067 |
| Coeff Var Wealth | 1.004 |
| Mean-min consumption | 2.024 |
| Mean-min wage | 1.250 |
| Monthly U-E transition | .133 |
| Monthly J2J Moves | .002 |
| Vacancies | 0.826 |

Aggregate Fluctuations (untrustworthy as of now)

Introduce Aggregate Shocks (in a small open economy)

- We now pose a standard aggregate shock


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- We use the Boppart et al. (2018) way of solving aggregates (switching to Auclert et al. (2021))


## Baseline: IRF to z shock: Typical Response when wages sufficiently flexi-

 BLE

Figure 1: Wages


Figure 2: Unemployment Rate

- Obviously New wages move more than average wages
- Some response of unemployment


## Baseline: IRF то z shock



Figure 3: J2J transitions


Figure 4: J2J search \& JFP

- Too much responsive j 2 j transitions
- Due to improved job finding probabilities, not more searchers
- 1st order data moments are from standard database: CPS, JOLTS, LEHD and NIPA.
- 2nd order data moments are from Haefke et al. (2013), Campolmi and Gnocchi (2016), Brown et al. (2017) and Fujita and Nakajima (2016).


## Conclusions

- Develop tools to get a joint theory of wages, employment and wealth that marry the two main branches of modern macro:


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- Obvious Extension is to consider variations on the quality of the match which is what may trigger workers to switch jobs which may make it more procyclical
- Helps to stay out of the bargaining undisciplined obsession.

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- Getting the right relative volatility of old and new wages and the amount of job-to-job moves and quits provides a way to measure wage rigidity.
- With partial wage rigidity the model fares reasonably well with the data. A few things still to improve. (Excessive Job-to-JOB transitions)


## How important are Wage posting Errors?

## Profit loss as fraction of monthly wage



## High Wages are Hard to Quit

## Distribution of Wages



## Various Properties of Labor Market

Wage App Dist

$\Psi f(\mathrm{w})$


Mass of entering Firms


Wage App Dist


PsiH11


Mass of entering Firms (Employed)


## Various Other Properties



## 5: Firms Destruction Shocks: Time-line

(1) Workers start period with or without a job: $V^{e}(a, w), V^{u}(a)$. Firms start as $\Omega^{j}(w), \Omega$.

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## Firms Profitability Shock: Instead of exogenous Destruction

- Each firm has a firm profitability shock $\zeta$, say normally distributed. To survive, $\Omega^{j}(w) \geq \zeta$ which happens with probability

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- The measure of firms destroyed add their capital to the amount depreciated.


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## Outside the Labor Force Model: Time-line

(1) Workers enter period with or without a job: $V^{e}, V^{u}$.
(2) Production payment of dividends and wages \& Consumption :
(3) Exogenous Separation
(4) Quitting? Searching? Neither?: Only for the Employed
(5) In the beginning of the period non Workers get a shock to the utility of either searching or not searching. They then choose whether to sit out and not search or to search. It is an extreme value shock. Workers get a utility injection equal to the expected utility of the maximum of those two shocks to get no bias in the value of working versus not. There may also be a Markov chain for workers that determines the value of b. High $b$ are likely to be outside the labor force for periods on end.

6 Search
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## Steady State Parameterization: Period is half a quarter

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| Matching function | $m=\chi u^{\eta} v^{1-\eta}$, OJS | $\chi=0.3$ |
|  |  | $\eta=0.5$ |

## Productivity Shock Rep Agent "Sort" of Closed Economy ( $\rho=0.95$ )

|  | $\rho^{w}=0$ | $\rho^{w}=0.95$ |
| :--- | :---: | :---: |
|  | Relative Standard Deviation |  |
| GDP | 1 | 1 |
| Average wage | 0.047 | 0.656 |
| New wage | 1.045 | 0.216 |
| Nonemployment | 0.883 | 0.91 |
| Unemployment | 0.173 | 0.162 |
| Quits | 0.448 | 0.76 |
| OJS moves | 0.329 | 0.195 |
| Consumption (per E) | 0.177 | 0.131 |
| Consumption (total) | 0.308 | 0.262 |
| Investment (total) | 1.098 | 2.645 |
| Vacancy (total) | 0.904 | 1.802 |

