

Optimal Progressive Income Taxation and Endogenous Marriage and Divorce

Akihisa Kato's job market paper
UPenn

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Motivation

- The optimal degree of income tax progressivity has been a central issue in policy making.
 - provide social insurance against uninsurable idiosyncratic earning risks
 - most of the works are done with single-earner households.
- U.S. income tax unit is mostly a household due to joint filing
 - differential tax treatment across marital status (marriage non-neutrality)
 - rewards asymmetric earning couples (marriage bonus), penalizes symmetric earning couples (marriage penalty)
 - higher marginal tax rate on the secondary earners
 - they are typically wives, and their labor supplies are more elastic.

What This Paper Does

- Construct a model in which both single and married households exist and income taxes affect
 - the secondary earner labor supply
 - household formation decisions of singles
 - allocations/divorce decisions within married couples
- Estimate parameters that replicate individual's marriage/divorce and time allocation patterns.
- Compute the welfare-maximizing income tax progressivity when married households file jointly and when the tax unit shifts to an individual

- Progressive income taxation with two-earner households
 - Kleven et al. (2009), Guner et al. (2012), Gayle and Shephard (2019), Siassi (2019), Obermeier (2019), Wu and Krueger (2021), Leung (2019), Holter et al. (2019)
 - Aki's Contribution: tax reforms affect household formation/dissolution in a dynamic general equilibrium model
- Taxes and female labor supply
 - Keane (2011), Blundell et al. (2016a), Kaygusuz (2010), Crossley and Jeon (2007), Bosworth and Burtless (1992), Triest (1990), Eissa (1995)
 - Aki's Contribution: allow interaction between labor supply pattern and intra-household decision power
- Taxes and marriage patterns
 - Alm and Whittington(1995,1997,1999), Chade and Ventura (2002), Chade and Ventura (2005), Frankel (2014) ▶ Empirical
 - Aki's Contribution: quantify impacts of income tax reform on marriage and divorce and labor supply patterns in a dynamic model

- The sensitivity of marriage patterns to the tax code through a policy experiment
- Endogenous household formation/dissolution and intra-household allocation decisions are quantitatively important
- Optimal progressivity
 - under joint filing is **higher** for singles but is **lower** for married households than current US tax code
 - under individual taxation is **much higher** than the current US tax code of singles

Model

- OLG model. Agents/Households are indexed by
 - age: $j \in \{1, \dots, J\}$, sex: $g \in \{m, f\}$, education: $e \in \{nc, co\}$, time-variant productivity: $z \in \mathcal{Z}$, children: $d \in \{0, 1\}$, asset: $a \in [0, \bar{A}]$
- Individuals can form either a single household or a married household with a spouse.
- Upon divorce, assets are split equally and children belong to females.
- Fertility is an exogenous event, but the arrival rate depends on the marital status, and education if single.
 - Children affects (i) home good production, (ii) childcare cost, (iii) return from leisure

Preference and Time Allocation

- Agents enjoy consumption, leisure, and home production goods, $u(c, \ell, Q)$
 - For married individuals, c and ℓ are private goods, while Q is public within a couple.
- They can choose time allocation across leisure ℓ , market work h , and house work n from the discrete choice set $(\ell, h, n) \in \mathcal{T}$.
- Q is produced by house work, n

Timeline within a period

1. Learn fertility and labor productivity shocks.
2. Marriage pool or Negotiation
 - singles go to the marriage pool and randomly meet with a potential spouse
 - married couples decide the current period Pareto weight/divorce through the negotiation
3. Solve the decision problem. Allocations within a married household depend on the current period Pareto weight.

- Solve consumption and saving problem conditional on the time allocation $t \in \mathcal{T}_f$
- States: (a, s) , where s includes all the individual state variables other than asset.
- If no childcare cost

$$\begin{aligned} \max_{c, a' \geq 0} & u(c, \ell_t, Q) + \beta E \tilde{V}^g(a', s') \\ \text{s.t.} & c + a' = y - \tau^S(y) + a \end{aligned}$$

- taxable income $y = \hat{w}(s)h_t + ra$, home goods $Q = Q(n_t)$

- Solve consumption and saving problem conditional on the time allocation $t \in \mathcal{T}_f$
- States: (a, s) , where s includes all the individual state variables other than asset.
- If **pays childcare cost**

$$\begin{aligned} \max_{c, a' \geq 0} \quad & u(c, \ell_t, Q) + \beta E \tilde{V}^g(a', s') \\ \text{s.t.} \quad & c + a' = y - \tau^S(y) + a \underbrace{-\hat{w}(s)\chi h_t}_{\text{childcare cost}} \end{aligned}$$

- taxable income $y = \hat{w}(s)h_t + ra$, home goods $Q = Q(n_t)$

- Conditional on $\mathbf{t} \in \mathcal{T}_f \times \mathcal{T}_m$, with no childcare cost

$$\begin{aligned} \max_{c^f, c^m, a' \geq 0} \quad & \lambda \left[u(c^f, \ell_{\mathbf{t}}^f, Q) + \beta E \widetilde{W}^f(a', \mathbf{s}') \right] \\ & + (1 - \lambda) \left[u(c^m, \ell_{\mathbf{t}}^m, Q) + \beta E \widetilde{W}^m(a', \mathbf{s}') \right] \\ \text{s.t.} \quad & c^f + c^m + a' = y - \tau^M(y) + a \end{aligned}$$

- taxable income $y = \widehat{w}^m(s^m)h_{\mathbf{t}}^m + \widehat{w}^f(s^f)h_{\mathbf{t}}^f + ra$
- Negotiation pins down the current period Pareto weight (λ not a state variable)

- Conditional on $\mathbf{t} \in \mathcal{T}_f \times \mathcal{T}_m$, if **pays childcare cost**

$$\begin{aligned} \max_{c^f, c^m, a' \geq 0} \quad & \lambda \left[u(c^f, \ell_{\mathbf{t}}^f, Q) + \beta E \widetilde{W}^f(a', \mathbf{s}') \right] \\ & + (1 - \lambda) \left[u(c^m, \ell_{\mathbf{t}}^m, Q) + \beta E \widetilde{W}^m(a', \mathbf{s}') \right] \\ \text{s.t.} \quad & c^f + c^m + a' = y - \tau^M(y) + a - \widehat{w}^f(s^f) \chi h_{\mathbf{t}}^f \end{aligned}$$

- taxable income $y = \widehat{w}^m(s^m) h_{\mathbf{t}}^m + \widehat{w}^f(s^f) h_{\mathbf{t}}^f + r a$
- Negotiation pins down the current period Pareto weight (λ not a state variable)

Start-of-Period Problem: Single Working-age Household

- When a single working-age female enters the marriage pool, she
 1. meets a mate with probability p_j
 - Marriage: both agree to form a married household
 - No marriage: at least one decline the proposal (bilateral)
 2. cannot find a potential spouse $(1 - p_j)$, and stay being a single
- Start-of-period expected value $E\tilde{V}^f(a^f, s^f)$ depends on
 - distribution of single men
 - errors to the values of each marital status

▶ Value at Marriage Pool

Start-of-Period Problem: Married Working-age Household

- Potentially two-stage game
 1. Choose *Satisfied* (S) or *Challenge* (C)
 - If both choose S , set $\lambda = \lambda^{SS}$ and stay married
 - If both choose C , get divorce.
 - If one of them chooses C , go to the next stage.
 2. The one who chooses C offer new λ , and the other decides whether accept or reject (=divorce) it
- *Challenge* and high λ offer may result in better allocations for the Challenger, but it also increases the risk of being rejected and divorce.
- Start-of-period expected value $E\widetilde{W}$ depends on the expected value from choosing *Satisfied* and *Challenge*

Parameterization and Estimation

- Following [Shephard \(2019\)](#), per-period utility function:

$$u^g(c, \ell, Q) = \frac{c^{1-\sigma} \exp[(1-\sigma)(v_g(\ell) + \beta_Q Q^{1-\sigma_Q}/(1-\sigma_Q))]}{1-\sigma}$$

- Following [Benabou \(2002\)](#) and [Guner et al. \(2014\)](#), income tax amount paid by households are

$$\tau(y) = (1 - \tau \tilde{y}^{-\kappa})y$$

- where \tilde{y} is a multiple of mean household income, and (τ, κ) differs across marital status.
- Home production functions

$$Q^S(n, d) = \eta_d^S n, \quad Q^M(n_f, n_m, d) = \eta_d^M n_f^\alpha n_m^{1-\alpha}$$

Estimation Strategy

- Some parameters are estimated outside the model or taken directly from the literature
 - AR (1) Labor process for each education level, Correlation of labor shock across spouses, Age profile, Survival rate, etc.
- Other parameters are estimated within the model to minimize the distance between the moments from the model and those calculated from the data.
 - Aggregate variables, such as K/Y , Marital sorting patterns, Frac. single mothers and married households w/ children
 - Marriage and divorce hazard rates
 - Hours worked, employment rates, home time of each type of individuals

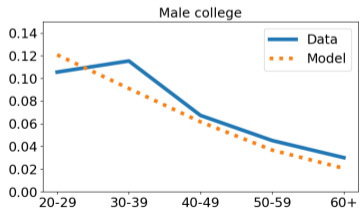
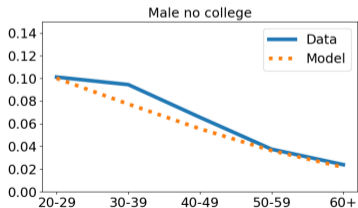
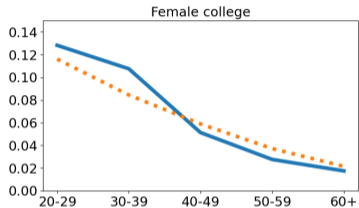
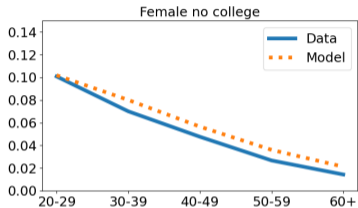
Parameters Estimated Endogenously (selected)

Preference	
Discount factor β (1 year)	0.984
Cost of Challenge κ	1.23
Extreme Value shocks	
Marital status specific error s.d. σ_ϵ	2.321
Time allocation choice specific error s.d. σ_ϵ	0.948
Demographic	
Single e^{nc} Fertility Rate $\pi^{S,nc}$	0.27
Single e^{co} Fertility Rate $\pi^{S,co}$	0.06
Married Fertility Rate π^M	0.81
Childcare cost χ	0.082

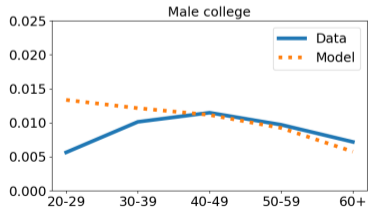
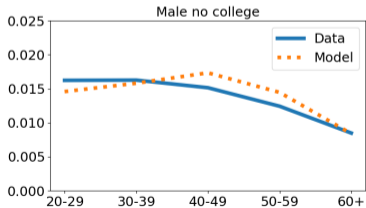
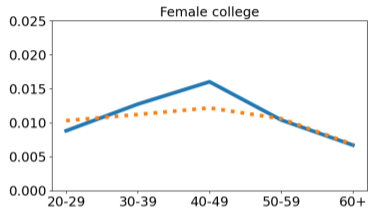
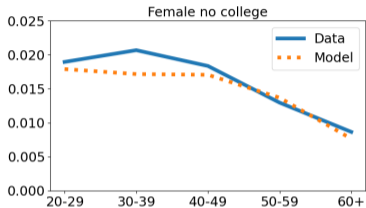
Table 1: Marital Sorting Pattern: ACS (2017) vs Model

		Female		
		single	e^{nc}	e^{co}
Male	single		0.1779	0.0973
			[0.1568]	[0.0959]
	e^{nc}	0.1762	0.3043	0.1113
		[0.1610]	[0.3174]	[0.1134]
	e^{co}	0.0990	0.0632	0.2460
		[0.0917]	[0.0712]	[0.2453]

1-Year Marriage Hazard Rate



1-Year Divorce Hazard Rate



Aggregate Variables

Description	Target	Model
Capital-to-Output Ratio	2.8	2.79
Frac. with Children Single Female <i>nc</i>	0.345	0.352
Frac. with Children Single Female <i>co</i>	0.092	0.105
Frac. with Children Married Household	0.779	0.761
M Female Emp Rate w/o children	79.2%	78.1%
M Female Emp Rate w/ children	69.5%	73.7%
M Male Emp Rate	88.7%	90.2%
M Female Hours Worked w/o children	0.353	0.360
M Female Hours Worked w/ children	0.321	0.361
M Male Hours	0.398	0.413

Policy Experiment

Policy Experiments : Individual Taxation

- Before computing the optimal progressivity of income taxes, we conduct a policy experiment.
- Apply a current US tax code of singles to all the individuals regardless of their marital status to see
 - the sensitivity of marriage/divorce patterns to the tax code
 - how endogenous household formation/dissolution and limited commitment framework are quantitatively important
- To quantify the importance of model aspects, we consider
 - **CF1**: full model (marital patterns and Pareto weights respond to the policy reform)
 - **CF2**: model with fixed marital patterns and Pareto weights at the baseline

Policy Experiments : Individual Taxation

Description	Baseline	CF1	CF2
Aggregate number of married HH	0.7472	0.7723	0.7472
Average Marriage Age	30.77	29.64	30.77
Capital-to-Output ratio	2.79	-9.3%	-8.6%
Y	0.63	-5.2%	-4.4%
L	0.83	-0.6%	-1.0%
M Female Emp Rate w/o children	78.1%	+4.8%	+3.6%
M Female Emp Rate w/ children	73.7%	+4.7%	+3.6%
M Male Emp Rate	90.2%	-1.2%	-0.7%
M avg. Female Hours Worked w/o children	0.360	+4.0%	+2.1%
M avg. Female Hours Worked w/ children	0.361	+3.8%	+2.8%
M Male Hours	0.413	-4.7%	-3.9%
Avg. home production (married)	0.32	-2.1%	-1.4%
Avg. Female Pareto Weight	0.424	0.458	0.424
Welfare	-	+0.5%	+0.1%
Welfare (female,male)	-	(+1.1%,+0.2%)	(-0.8%,+0.9%)

Policy Experiments: Individual Taxation

CF1 vs CF2 (=Baseline) Sorting Patterns

			Female	
			e^{nc}	e^{co}
			0.1407	0.0870
			[0.1568]	[0.0959]
Male	e^{nc}	0.1441	0.3263	0.1214
		[0.1610]	[0.3174]	[0.1134]
	e^{co}	0.0836	0.0784	0.2462
		[0.0917]	[0.0712]	[0.2453]

- For example, (e^{nc}, e^{nc}) couples \uparrow by 2.8%

Policy Experiment : CF1 vs CF2

- In CF1, we have 3.4% increase in number of married households and 1.1 years decrease in avg. marriage age than baseline.
- Increase in avg. female hours worked are 3.9% (CF1) vs 2.5% (CF2), their employment rate 4.8% vs 3.6%.
 - lower marginal tax rates on the secondary earner encourages to work in the market.
 - the avg. Pareto weight on female conditional on stay married changes from 0.424 to 0.458 in CF1
- Improvement of female Pareto weights in CF1 comes from intra-household allocations through negotiation
 - Probability of Challenge: male 0.73 to 0.64, female 0.44 to 0.47
 - Avg. offer of Pareto weight (numbers are on female): male 0.38 to 0.41, female 0.45 to 0.48

Why female works more with higher Pareto weight

- Women value leisure more than men.
- After the reform,
 - male engages home production more, female less.
 - female works to complement income.
 - female leisure slightly goes up (home production to labor/leisure), while male leisure does not change so much
- Male's marginal return of home production is high but low marginal return from working with higher marginal tax rate
- Change in Pareto weight is reflected mainly in home production and leisure

Optimal Progressive Income Taxation

Welfare-Maximizing Optimal Progressive Income Taxations

- We compute the optimal income tax progressivity under two types of system
 - (Scenario 1): singles vs married (joint)
 - (Scenario 2): individual taxation
- Recall the tax function: $\tau(y) = (1 - \tau \tilde{y}^{-\kappa})y$
- Control curvature parameter κ^{ms} to search optimal progressivity, and adjust level parameter τ^{ms} to achieve the same amount of revenue through income tax
- In each scenario, we evaluate both **CF1** (full model) and **CF2** (fixed marital/Pareto weight) cases

Optimal Joint Filing Income Tax Progressivity (S1)

[▶ Measure Def.](#)
[▶ Sorting](#)

Description	Baseline	CF1	CF2
Avg. Tax Rate (at $\tilde{y} = 1$)	(10.3%,8.7%)	(11.8%,8.2%)	(12.0%,7.9%)
Mar. Tax Rate (at $\tilde{y} = 1$)	(13.3%,14.2%)	(14.4%,12.9%)	(15.0%,14.1%)
Aggregate # of married hh	0.7472	0.7508	0.7472
Avg. Married Age	30.77	30.25	30.77
K/Y	2.79	-6.3%	-7.1%
Y	0.63	-4.2%	-4.9%
L	0.83	-1.1%	-1.9%
M Female Emp Rate w/o children	78.1%	-0.6%	-0.2%
M Female Emp Rate w/ children	73.7%	-0.6%	-0.3%
M Male Emp Rate	90.2%	-0.9%	-1.1%
M Female Hours Worked w/o children	0.360	-0.8%	-0.4%
M Female Hours Worked w/ children	0.361	-0.9%	-0.5%
M Male Hours	0.413	-1.1%	-1.8%
Avg. Female Pareto Weight	0.424	0.458	0.424
Welfare (CEV)	-	+1.4%	+1.1%
Welfare (female,male)	-	(+1.1%,+1.7%)	(+0.4%,+1.8%)

Optimal Joint Filing Income Tax Progressivity (S1 CF1)

- Compute welfare-maximizing income tax progressivity under joint filing
 - optimal progressivity is higher for singles but lower for married households than current US tax code
 - Welfare gains of 1.4% through reductions of labor and increase in leisure
 - number of married households increases by 0.4%
 - Married females: hours work decreases by 0.9%, employment rates by 0.5%
 - married females enjoys better allocations within married households by higher relative size of earnings and thus larger decision weight

Optimal Joint Filing Income Tax Progressivity (S1 CF1 vs CF2)

- Stronger marriage non-neutrality in CF1
 - larger subsidization to married households
- On the other hand, lower marginal tax rates for married households
 - females have tax incentives to work, which increase their Pareto weight and *Challenge* probability
- In CF2, males challenge too often than CF1
 - his Pareto weight tends to be higher than optimal
 - male works less and female works more than CF1

Optimal Individual Income Tax Progressivity (S2)

[▶ Sorting](#)

Description	Baseline	CF1	CF2
Avg. Tax Rate (at $\tilde{y} = 1$)	(10.3%,8.7%)	(10.1%)	(9.6%)
Mar. Tax Rate (at $\tilde{y} = 1$)	(13.3%,14.2%)	(14.6%)	(15.3%)
Aggregate # of married hh	0.7472	0.7675	0.7472
Avg. Married Age	30.77	29.69	30.77
K/Y	2.79	-7.7%	-8.6%
Y	0.63	-5.6%	-6.7%
L	0.83	-2.1%	-2.6%
M Female Emp Rate w/o children	78.1%	-0.8%	-0.2%
M Female Emp Rate w/ children	73.7%	-1.2%	-0.3%
M Male Emp Rate	90.2%	-1.3%	-1.8%
M Female Hours Worked w/o children	0.360	-1.1%	-0.2%
M Female Hours Worked w/ children	0.361	-1.3%	-0.5%
M Male Hours	0.413	-1.8%	-2.3%
Avg. Female Pareto Weight	0.424	0.439	0.424
Welfare (CEV)	-	+1.9%	+1.5%
Welfare (female,male)	-	(+1.7%,+2.1%)	(+0.7%,+2.3%)

Optimal Individual Income Tax Progressivity (S2 CF1)

- Compute welfare-maximizing income tax progressivity under individual taxation
 - optimal progressivity is much higher than the current US tax code of singles
 - number of married households increases by 2.7%
 - Welfare gains of around 2.0%, with larger reductions in labor supply than joint filing
 - Married females: hours work drops by 1.2%, employment rates by 1.0%

Optimal Individual Income Tax Progressivity (S2 CF1 vs CF2)

- Individual taxation lowers marginal tax rates on the secondary earner (given her earning is low)
 - encourages females to work more
 - larger Pareto weight on her and lower tax rates on earnings, less market works
- Overall, the latter effect is stronger as we can see in CF1
- In CF2, we don't have such an effect
 - married female labor supply does not respond so much

- Construct a model in which both single and married households exist, and taxes affect labor supply patterns and household formations.
- Tax reform impacts marriage and divorce patterns
 - who get married to whom due to the differential tax treatment between singles and married households
 - labor supply patterns of the secondary earner because of marginal tax rates
 - intra-household allocations relative size of income and division of labor

- We show that endogenous household formation/dissolution and within-household allocation choice is quantitatively important
 - changes in female labor supply (hours worked, employment rates) are underestimated if those are absent
 - cannot capture the changes in marriage and divorce patterns after the reform
- Welfare maximizing income tax progressivity
 - Joint Filing: higher for singles and lower for married than current tax code
 - Individual Tax: higher than the current US tax code of singles

Appendix

Empirical Evidence of Effects of Tax reform on Marriage

- Marriage rate ([Alm and Whittington \(1995\)](#), [Alm and Whittington \(1999\)](#))
 - regress the percentage of married female 15-44 on difference of tax burdens
 - marriage-tax elasticity is statistically significant, but is less than -0.05 (1% increase by 20% tax fall)
 - however, the elasticity of marriage w.r.t. the marriage penalty is -1.25 at the extreme penalty
- Marriage decisions ([Alm and Whittington \(1997\)](#))
 - delay of marriage decisions on changes in income tax burden upon marriage
 - if the average marriage penalty to a couple doubles, the probability of delaying marriage increases by around 1%.

Existing Studies of Effects of Tax reform on Marriage

- marital sorting ([Chade and Ventura \(2002\)](#), [Siassi \(2019\)](#))
 - Their theoretical model predicts that the separate filing induce stronger marital sorting (education, income)
 - But taxes do not affect intra-household allocations

End-of-period Problem: Single Working-age Female Household

- Summarize state variables $(a, s^f) = (a, j, e, z, d)$.
- Conditional on the time allocation $t \in \mathcal{T}$, with no childcare cost

$$V^f(t_f; a, s_f) + \varepsilon_t = \max_{c, a' \geq 0} u^f(c, \ell_t, Q) + \varepsilon_t + \beta \xi^j E \tilde{V}^f(a', s'_f)$$

s.t. $(1 + \tau_c)c + a' = y - \tau^S(y) + a$

- taxable income $y = (1 - 0.5\tau_{ss})\widehat{w}^f(s^f)h_t^f + ra$
- Solution to the Time allocation : $t^*(a, s^f) = \arg \max_t \left\{ V^f(t; a, s_f) + \varepsilon_t \right\}$

End-of-period Problem: Single Working-age Female Household

- Summarize state variables $(a, s^f) = (a, j, e, z, d)$.
- Conditional on the time allocation $t \in \mathcal{T}$, if **pays childcare cost**

$$V^f(t_f; a, s_f) + \varepsilon_t = \max_{c, a' \geq 0} u^f(c, \ell_t, Q) + \varepsilon_t + \beta \xi^j E \tilde{V}^f(a', s'_f)$$
$$\text{s.t. } (1 + \tau_c)c + a' = y - \tau^S(y) + a \underbrace{- \hat{w}^f(s^f) \chi h_t^f}_{\text{childcare cost}}$$

- taxable income $y = (1 - 0.5\tau_{ss})\hat{w}^f(s^f)h_t^f + ra$
- Solution to the Time allocation : $t^*(a, s^f) = \arg \max_t \left\{ V^f(t; a, s_f) + \varepsilon_t \right\}$

End-of-period Problem: Married Working-age Household

- Conditional on $\mathbf{t} \in \mathcal{T}_f \times \mathcal{T}_m$, with no childcare cost

$$\begin{aligned} \max_{c^f, c^m, a' \geq 0} \quad & \lambda \left[u(c^f, \ell_{\mathbf{t}}^f, Q) + \theta + \varepsilon_{\mathbf{t}} + \beta \xi^j E \widetilde{W}^f(a', \mathbf{s}') \right] \\ & + (1 - \lambda) \left[u(c^m, \ell_{\mathbf{t}}^m, Q) + \theta + \varepsilon_{\mathbf{t}} + \beta \xi^j E \widetilde{W}^m(a', \mathbf{s}') \right] \\ \text{s.t.} \quad & (1 + \tau_c)(c^f + c^m) + a' = y - \tau^M(y) + a \end{aligned}$$

- taxable income $y = (1 - 0.5\tau_{ss})(\widehat{w}^m(s^m)h_{\mathbf{t}}^m + \widehat{w}^f(s^f)h_{\mathbf{t}}^f) + ra$
- $\varepsilon_{\mathbf{t}}$ and match quality θ are common across spouses

End-of-period Problem: Married Working-age Household

- Conditional on $\mathbf{t} \in \mathcal{T}_f \times \mathcal{T}_m$, if **pays childcare cost**

$$\begin{aligned} \max_{c^f, c^m, a' \geq 0} & \lambda \left[u(c^f, \ell_{\mathbf{t}}^f, Q) + \theta + \varepsilon_{\mathbf{t}} + \beta \xi^j E \widetilde{W}^f(a', \mathbf{s}') \right] \\ & + (1 - \lambda) \left[u(c^m, \ell_{\mathbf{t}}^m, Q) + \theta + \varepsilon_{\mathbf{t}} + \beta \xi^j E \widetilde{W}^m(a', \mathbf{s}') \right] \\ \text{s.t.} & (1 + \tau_c)(c^f + c^m) + a' = y - \tau^M(y) + a - \widetilde{w}^f \chi h_{\mathbf{t}}^f \end{aligned}$$

- taxable income $y = (1 - 0.5\tau_{ss})(\widehat{w}^m(s^m)h_{\mathbf{t}}^m + \widehat{w}^f(s^f)h_{\mathbf{t}}^f) + ra$
- $\varepsilon_{\mathbf{t}}$ and match quality θ are common across spouses

Value at the Marriage Pool

$$\begin{aligned}\tilde{V}^f(a^f, s^f) &= \underbrace{(1 - p^j) EV^f(a^f, s^f)}_{\text{no meet}} \\ &+ p^j \left[\int_{\mathcal{A} \times \mathcal{S}} \underbrace{\left(1^m(a^f, s^f, a^m, s^m) \max \left\{ EW^f(a^f + a^m, \mathbf{s}, \lambda) + \epsilon_M^f, EV^f(a^f, s^f) + \epsilon_S^f \right\} \right)}_{\text{male agrees}} \right. \\ &\left. + \underbrace{\left(1 - 1^m(a^f, s^f, a^m, s^m) \right) \left\{ EV^f(a^f, s^f) + \epsilon_S^f \right\}}_{\text{male declines}} d\tilde{\mu}_{S^m}(a^m, s^m) \right]\end{aligned}$$

Value at Negotiation Stage

$$\begin{aligned}\widehat{W}^{S,f}(a, \mathbf{s}, \boldsymbol{\lambda}, \epsilon) &= \underbrace{1^{S,m}(a, \mathbf{s}, \boldsymbol{\lambda}, \epsilon^m) \left(EW^f(a, \mathbf{s}, 1/2) + \epsilon_M^f \right)}_{\text{husband Satisfied}} \\ &+ \underbrace{\left\{ 1 - 1^{S,m}(a, \mathbf{s}, \boldsymbol{\lambda}, \epsilon^m) \right\} \left[\max \left\{ EW^f(a, \mathbf{s}, \lambda^m) + \epsilon_M^f, EV^f(a/2, s^f) + \epsilon_S^f \right\} - \kappa \right]}_{\text{husband Challenge}} \\ \widehat{W}^{C,f}(a, \mathbf{s}, \boldsymbol{\lambda}, \epsilon) &= \underbrace{1^{S,m}(a, \mathbf{s}, \boldsymbol{\lambda}, \epsilon^m) 1^{A,m}(a, \mathbf{s}, \lambda^f, \epsilon^m) \left(EW^f(a, \mathbf{s}, \lambda^f) + \epsilon_M^f \right)}_{\text{husband Satisfied and Accept}} \\ &+ \underbrace{\left\{ 1 - 1^{S,m}(a, \mathbf{s}, \boldsymbol{\lambda}, \epsilon^m) 1^{A,m}(a, \mathbf{s}, \lambda^f, \epsilon^m) \right\} \left(EV^f(a/2, s^f) + \epsilon_S^f \right) - \kappa}_{\text{otherwise}}\end{aligned}$$

Definition of Measure of Same Education Couples

Measure of same education couples is defined as

$$\mu = \alpha_{HH}\alpha_{LL} - \alpha_{HL}\alpha_{LH}$$

where α_{HH} is the ratio of (H,H)-type married households among all married households. See Frankel (2014). [▶ Back](#)

		Husband	
		Satisfied	Challenge
Wife	Satisfied	$\lambda = 1/2$	λ^m or Div.
	Challenge	λ^f or Div.	Divorce

- First, they choose *Satisfied* or *Challenge*

		Husband	
		Satisfied	Challenge
Wife	Satisfied	$\lambda = 1/2$	λ^m or Div.
	Challenge	λ^f or Div.	Divorce

- First, they choose *Satisfied* or *Challenge*
 - if both Accept, set PW $\lambda = 1/2$

		Husband	
		Satisfied	Challenge
Wife	Satisfied	$\lambda = 1/2$	λ^m or Div.
	Challenge	λ^f or Div.	Divorce

- First, they choose *Satisfied* or *Challenge*
 - If both Challenge, they divorce

		Husband	
		Satisfied	Challenge
Wife	Satisfied	$\lambda = 1/2$	λ^m or Div.
	Challenge	λ^f or Div.	Divorce

- First, they choose *Satisfied* or *Challenge*
 - Now suppose wife chooses *Challenge* but husband selects *Satisfied*,
- Second, wife offers λ and husband choose Accept or Reject.
 - husband receives new PW (λ^f) offer from wife, and decides accept or reject the offer
 - λ^f is chosen so that it maximizes the expected value of the wife

Sorting under Optimal Joint Filing Tax with Full Model (S1,CF1) vs Baseline

			Female	
			e^{nc}	e^{co}
Male	e^{nc}	0.1505	0.1457	0.0915
		[0.1610]	[0.1568]	[0.0959]
	e^{co}	0.0876	0.3243	0.1179
		[0.0917]	[0.3174]	[0.1134]

Sorting under Optimal Individual Income Tax with Full Model (S2,CF1) vs Baseline

			Female	
			e^{nc}	e^{co}
Male	e^{nc}	0.1472	0.1443	0.0882
		[0.1610]	[0.1568]	[0.0959]
	e^{co}	0.0853	0.3247	0.1199
		[0.0917]	[0.3174]	[0.1134]

Modeling Married Households

- We model the negotiation process of married households with a NEW approach
- Unitary model or collective model with full commitment
 - allocation rule is fixed (allocation does not reflect outside option values)
 - exogenous divorce
- (Traditional) Collective model with limited commitment
 - adjust decision weight when one of the incentive constraints binds
 - decision weight, which depends on the future variables through Lagrangian multipliers, is a state variable (non-Markovian)
 - all the surplus from the match goes to the one with slack constraint

Modeling Married Households

- We model the negotiation process of married households with a NEW approach
- In our approach, married households decide the current period allocation/divorce through the negotiation every period
 - Pareto weight is no longer a state variable and the model is Markovian
 - trade-off between demanding more favorable deals and the risk of divorce
 - spouses split the surplus of the match
- Resulting allocation is still on the Pareto frontier
- Improvement of outside value may result in better allocations by larger Pareto weight

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