

# Health and Heterogeneity

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Universitat Pompeu Fabra, December 2007

# Outline

- 1 Introduction
- 2 Related Work
- 3 The Model
- 4 Mapping the model to data
- 5 Final Comments

## Objective of the paper

- There is ample evidence that **health** and **socioeconomic status** are related.
- In particular, **more educated** people have better health and higher life expectancies
- More educated people also do **better things** for their health

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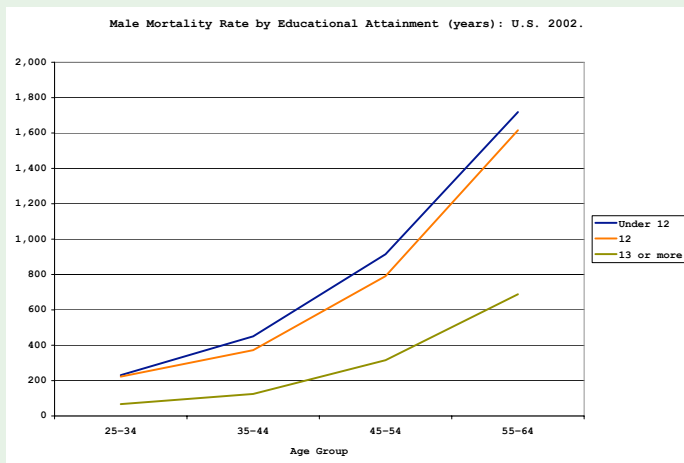
- There is ample evidence that **health** and **socioeconomic status** are related.
  - In particular, **more educated** people have better health and higher life expectancies
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- ▶ We want to understand the sources of heterogeneity between people that are behind the correlation between health and education

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- ▶ We want to understand the sources of heterogeneity between people that are behind the correlation between health and education
  - ▶ We will exploit household level data on *health outcomes*, *health investment* and *consumption growth* to find out in **which dimensions people are different**.

# Mortality rates and economics are related

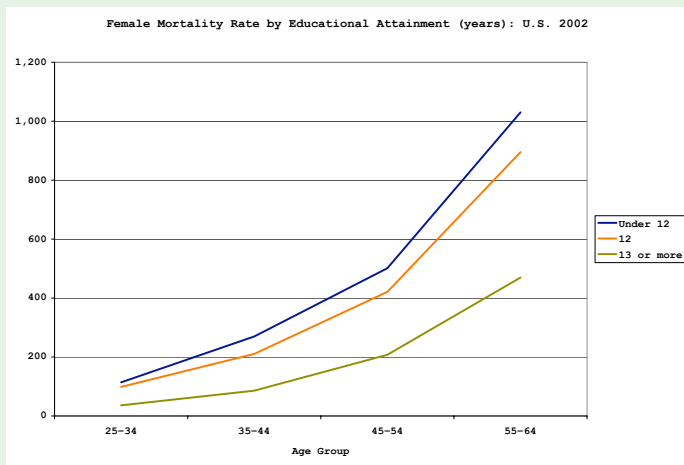
## Education for males



Source: National Vital Statistics Report

# Mortality rates and economics are related

## *Education for females*



Source: National Vital Statistics Report

# Health and economics are related

*Education for males ...*

**Self-rated health** is a very good predictor of mortality

(See Idler and Benyamini, 1997 and 1999)

| <i>Health</i>    | <i>share of individuals, by column (%)</i> |                |                |
|------------------|--|----------------|----------------|
|                  | <i>edu = d</i>                             | <i>edu = h</i> | <i>edu = c</i> |
| <i>excellent</i> | 9.8  | 20.0           | 30.2           |
| <i>very good</i> | 20.6                                       | 33.4           | 40.0           |
| <i>good</i>      | 37.0                                       | 30.0           | 22.7           |
| <i>fair</i>      | 20.3                                       | 13.3           | 5.0            |
| <i>poor</i>      | 12.3                                       | 3.6            | 2.0            |
| <i>N</i>         | 316  | 952            | 397            |

Note: White males aged 54-59, from HRS. Proportion of individuals by rows.

► Proportion of individuals with good self-rated health status increases with education



## Health and economics are related

... *assets and income also matter* ...

| <i>Health</i>    | <i>Assets</i> |            | <i>Income</i> |            | <i>N</i> |
|------------------|---------------|------------|---------------|------------|----------|
|                  | <i>mean</i>   | <i>med</i> | <i>mean</i>   | <i>med</i> |          |
| <i>excellent</i> | 248.7         | 131.8      | 43.1          | 29.9       | 282      |
| <i>very good</i> | 208.2         | 99.9       | 35.8          | 24.6       | 542      |
| <i>good</i>      | 147.0         | 79.1       | 28.5          | 22.1       | 470      |
| <i>fair</i>      | 120.7         | 47.1       | 21.0          | 16.8       | 240      |
| <i>poor</i>      | 50.6          | 28.5       | 15.1          | 11.5       | 105      |

Note: White males aged 54-59, from HRS. Thousands of 1992 dollars.

► Both wealth and income increase with the health status

## Health and economics are related

... conditional on education, wealth still matters.

| <i>Health</i>       | <i>Assets in different education categories</i> |            |                |            |                |            |
|---------------------|---|------------|----------------|------------|----------------|------------|
|                     | <i>edu = d</i>                                  |            | <i>edu = h</i> |            | <i>edu = c</i> |            |
|                     | <i>mean</i>                                     | <i>med</i> | <i>mean</i>    | <i>med</i> | <i>mean</i>    | <i>med</i> |
| <i>exc. or v.g.</i> | 91.1  | 45.0       | 156.4          | 81.4       | 303.8          | 148.2      |
| <i>good</i>         | 45.2  | 30.8       | 125.9          | 64.0       | 235.6          | 122.5      |
| <i>fair or poor</i> | 39.4  | 13.2       | 97.1           | 41.4       | 160.6          | 65.3       |

Note: White males aged 54-59, from HRS. Thousands of 1992 dollars.

- ▶ Conditional on education, the average and median wealth are also increasing by health category.
- ▶ And the other way around also works: conditional on wealth quartiles, variation in education also implies variation in health

# Health outcomes and education are related

## Why?

Various possibilities of why:

- 1 Better education  $\Rightarrow$  more income  $\Rightarrow$  you buy better health.
- 2 Schooling develops different tastes and attitudes.
- 3 Schooling allows to produce better health.
- 4 Old age is relatively more enjoyable with more educ/money.
- 5 There is a (are) third variables(s) that influence both schooling and health choices.

# Health outcomes and education are related

## *Some facts*

- **Grossman (1975)**: The relationship between health and schooling persists once we control for income and other socio-economic variables.

Therefore, hypothesis 1, insufficient.

- **Farrell and Fuchs (1982)**: A gradient of smoking behavior with years of schooling persists (and is very strong) when smoking is measured at age 17, before the later years of schooling are completed.

Therefore, hypothesis 2 seems also insufficient.

- **Kenkel (1991)**: the relationship between behavior and education persists once we control for knowledge of its effect on health.

Hence, hypothesis 3 not enough.

# Health and human capital

► Hypotheses 4 and 5 point to the traditional idea of human capital investment:

- Both education and health **require some investment**: one has to sacrifice current utility in order to accumulate them.
- Any variable affecting the trade-off between current and future utilities should equally affect education and health.
- Their respective **investments are complementary**  $\Rightarrow$  Any variable affecting investment in one variable triggers investment in the other

# Health and human capital

- ▶ Then, two questions arise
  - How much of heterogeneity in health outcomes is due to people own actions?
  - Why some people choose to live longer than others?

# Health investment and education

## Smoking

|       | mar m | sing m | mar f | sing f |
|-------|-------|--------|-------|--------|
| edu=d | 0.32  | 0.46   | 0.27  | 0.32   |
| edu=h | 0.21  | 0.36   | 0.18  | 0.27   |
| edu=c | 0.12  | 0.22   | 0.08  | 0.13   |

Note: White individuals aged 54-59, from HRS.

As known, more educated people smoke less.

(But also females and married people)

# Health investment and education

## *Cholesterol tests*

|       | mar m | sing m | mar f | sing f |
|-------|-------|--------|-------|--------|
| edu=d | 0.58  | 0.47   | 0.68  | 0.65   |
| edu=h | 0.71  | 0.59   | 0.73  | 0.69   |
| edu=c | 0.79  | 0.68   | 0.80  | 0.73   |

Note: White individuals aged 54-59, from HRS.

More educated people are more likely of having had a cholesterol test in the last two years.

(Also married individuals and females invest more in health)

- The same behavior arises with [flu vaccination](#) and [breast and prostate cancer tests](#).



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## Some related work

- Using the NLSY, **Belzil and Hansen (1999)** claim that differences in  $\beta$  are important to explain observed years of education, wages and unemployment.

In addition, they find that discount rates are correlated with ability (more able are more patient).

- Using the NLSY, **Munasinghe and Sicherman (2000)** show that non-smokers experience higher wage growth.
  - Do smokers self-select into professions with lower wage growth?
  - Do smokers invest less in human capital during their careers?

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# The model

## *Exogenous variables*

First the types (fixed heterogeneity),

- Ability to learn  $\theta$
- Ability to earn  $\eta$
- Patience  $\beta$
- Taste for health-related behavior  $z$

Let  $\tau = \{\eta, \beta, z\}$  denote a subset of types.

► Since we will only focus on first and second moments, we can state

$$[\theta, \eta, \beta, z] \sim N(\mu, \Sigma)$$

# The model

## *Exogenous variables*

Next the shocks

- Labor earnings shock  $\epsilon$  with transition  $\Gamma_{\epsilon, \epsilon'}$
- Shock to health  $\zeta$  that affects (deteriorates) health, it is i.i.d.

# The model

## *Preferences and endogenous states*

Individuals live for a maximum of  $I$  periods.

Within period utility function,  $u^z(c, y)$  ( $y$  is health investments).

Health stock  $h$  evolves stochastically  $h' = \psi_i(\zeta', h, y)$

Health improves survival odds,  $\gamma_i(h)$ .

The endogenous state variables are:

- Education  $e \in E \equiv \{e_1, e_2, \dots, e_{n_e}\}$  (chosen when young)
- Health  $h \in H \equiv \{h_l, h_m, h_h\}$  (updated every period)
- Wealth  $a \in A \equiv [\underline{a}, \infty)$  (updated every period)

# The model

## Optimization problem

- Agent's problem at  $i > 0$ ,

$$V_i^{\tau,e}(\epsilon, a, h) = \max_{c,y,a',h'} \left\{ u^z(c, y) + \beta \gamma_i(h) E_{\zeta', \epsilon' | \epsilon} [V_{i+1}^{\tau,e}(\epsilon', a', h')] \right\}$$

$$\text{with} \quad c + a' = Ra + \mathbb{I}_{ret} g(e, \eta) + (1 - \mathbb{I}_{ret}) wf(e, i) \eta \epsilon$$

$$h' = \psi_i(\zeta', h, y)$$

- At  $i = 0$ , *youth*, individuals choose their education level  $e$ ,

$$\max_{e,y,a'} \left\{ W^{\tau,\theta}(a, a', e, \epsilon, y) + \beta \gamma_0(h) E_{\zeta', \epsilon' | \epsilon} [V_1^{\tau,e}(\epsilon', a', h')] \right\}$$

with a yet to be determined current return  $W(\cdot)$

# The model

## The consumption Euler equation

The consumption Euler equation is standard,

$$u_c^z(c, y) = R \beta \gamma_i(h) E_{\zeta', \epsilon' | \epsilon} [u_c^z(c', y')]$$

- ▶ If consumption and health related behavior are separable then age profiles of  $c$  only differ due to  $\{h, \epsilon, \beta\}$

If we only look at retirees (possibly 65 or older to avoid self-selection), we have

$$u_c(c) = R \beta \gamma_i(h) E_{\zeta'} [u_c(c')]$$

- ▶ If  $h$  is observable, the age-profiles for  $c$  reveal differences in time preferences,  $\beta$ .

We need a data set containing at the same time health status and consumption (or wealth and income instead of consumption).



# The model

## The health Euler equation

The FOC condition:

$$-u_y^z(y) = \beta \gamma_i(h) E_{\zeta', \epsilon' | \epsilon} \left[ \psi_{y,i}(\zeta', h, y) V_{h,i+1}^{\tau,e}(\epsilon', a', h') \right]$$

and the envelope condition:

$$V_{h,i}^{\tau,e}(\epsilon, a, h) = u_y^z(y) \frac{\psi_{h,i}(\zeta', h, y)}{\psi_{y,i}(\zeta', h, y)} + \beta \gamma_{h,i}(h) E_{\zeta', \epsilon' | \epsilon} \left[ V_{i+1}^{\tau,e}(\epsilon', a', h') \right]$$

- ▶ With information on  $\psi_i(\zeta', h, y)$  and  $\gamma_i(h)$  ...

... differences in observed  $y$  within individuals with same assets  $a$ , education  $e$ , earnings categories  $\epsilon$  and  $\eta$  and patience  $\beta$  will be accounted for differences in  $z$ .

# The model

## *The educational choice*

Finally, we have the optimality condition at *youth* that sorts out people in different educational categories

This will give us information on the ability to learn or utility cost of education  $\theta$

Note that all the fixed heterogeneity elements,  $z$ ,  $\beta$ ,  $\eta$  and  $\theta$  may generate  $corr(e, h) > 0$

► By using the model, we want to infer the relative importance of each source of fixed heterogeneity and their (possible) correlations.

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# Mapping the model to data

## Health functions

- ▶ We need to know (possibly only one of them age dependent)
  - 1 the relationship between health and behavior,  $\psi_i(\zeta', h, y)$
  - 2 the survival probabilities at different health levels  $\gamma_i(h)$
  
- ▶ HRS reports several measures of health stock
  - self-rated health, diagnosed conditionsand various measures of health behavior
  - smoking, exercise habits, cholesterol tests, cancer tests, ...plus we see people die
  - Additionally, HRS reports self-assessed probabilities of survival to age 75 and 85. Hurd and McGarry (1993, 1995) show they correlate very well with risk factors and that they actually predict mortality

## Introducing heterogeneity in types

We need to back out:

- Population average for each parameter
- Amount of dispersion over each parameter
- Possible correlations between parameters

$$\begin{bmatrix} \theta \\ \eta \\ \beta \\ z \end{bmatrix} \sim N \left[ \begin{bmatrix} \mu_\theta \\ \mu_\eta \\ \mu_\beta \\ \mu_z \end{bmatrix}, \begin{bmatrix} \sigma_\theta^2 & \sigma_{\theta\eta} & \sigma_{\theta\beta} & \sigma_{\theta z} \\ & \sigma_\eta^2 & \sigma_{\eta\beta} & \sigma_{\eta z} \\ & & \sigma_\beta^2 & \sigma_{\beta z} \\ & & & \sigma_z^2 \end{bmatrix} \right]$$

▷ We will introduce heterogeneity in each dimension step by step

# Introducing heterogeneity in types sequentially

*Ability to learn,  $\theta$*

- ▶ We can match  $\sigma_\theta^2$  by targeting the *share of highly educated* individuals

Then, check whether the model of investment in human capital delivers:

- $\text{corr}(h, e)$  and  $\text{corr}(y, e)$

This answers the question:

*Does education cause the correlation between education and health?*

# Introducing heterogeneity in types sequentially

Discount factors,  $\beta$

Let's define,

$$x_i \equiv \log \left( \frac{c_{i+1}}{c_i} \right) \Rightarrow x_i = \frac{1}{\sigma} \log R + \frac{1}{\sigma} \log \beta + \frac{1}{\sigma} \log \gamma_i(h)$$

► We can match  $\sigma_\beta^2$  by targeting  $\text{Var}_h \left[ E[x_i | h] \right]$ , where

$$\begin{aligned} \text{Var}_h \left[ E[x_i | h] \right] &= \sigma^{-2} \text{Var}_h \left[ E[\log \beta | h] \right] + \sigma^{-2} \text{Var}_h \left[ \log \gamma_i(h) \right] \\ &+ \sigma^{-2} \text{Cov}_h \left[ E[\log \beta | h], \log \gamma_i(h) \right] \end{aligned}$$

– If  $\sigma_\beta^2 = 0$  or if there is no self-selection of higher  $\beta$  into better health, the 1st and 3rd terms are zero

# Introducing heterogeneity in types sequentially

Discount factors,  $\beta$

- We can match  $\sigma_{\theta\beta}$  by looking at  $\text{Var}_e \left[ E \left[ x_i \mid \bar{h}, e \right] \right]$ , where

$$\text{Var}_e \left[ E \left[ x_i \mid \bar{h}, e \right] \right] = \sigma^{-2} \text{Var}_e \left[ E \left[ \log \beta \mid \bar{h}, e \right] \right]$$

- *In absence of self-selection of higher  $\beta$  into better education, this is zero*
- *Positive variance will come through*
  - (i) *individuals with higher  $\beta$  choosing more education and*
  - (ii)  $\sigma_{\theta\beta} > 0$



# Introducing heterogeneity in types sequentially

*Taste for bad life,  $z$*

- We need to identify  $\sigma_z^2$  plus the correlations  $\sigma_{\theta z}$  and  $\sigma_{\beta z}$
- We need three types of statistics

## Additional information

*Exploit the panel*

- Shocks  $\zeta$  to health status should trigger responses in savings
- Shocks  $\epsilon$  to income should trigger responses in health investment
- Heterogeneity in responses according to types?

## Additional information

### *Marital status*

- **Mortality rates** after 55 for *married individuals* are about **one half** of those for the rest of population (2001 data, from National Vital Statistics Report).
  - **Self-rated health** is also very related to marital status
  - **Health-related behavior** also varies substantially according to marital status.
  - In HRS we have data on spouses (when present).
- ▶ Model marital decisions and exploit these data?

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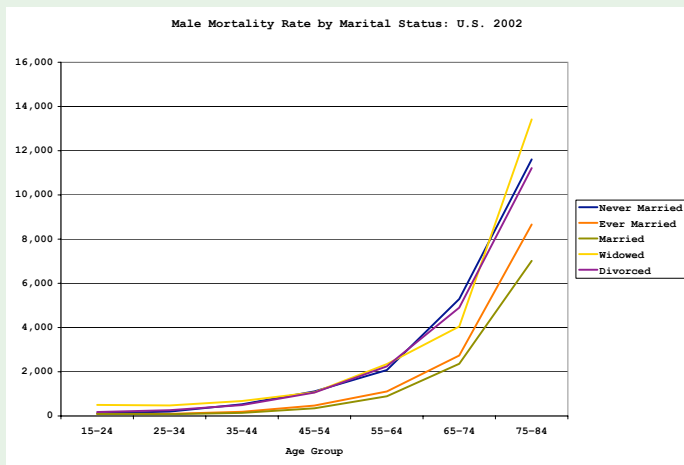
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## Final comments

- If we succeed in the quantitative exercise, we can tell which sources of heterogeneity are more relevant for the observed correlation between health and education
- This can inform policy actions.
- If you want the poor to live more,
  - Spend in free health care?
  - Subsidize education? (role of  $\theta$ )
  - Subsidize preventive behavior? (role of  $\eta$ )
  - Teach people to think ahead? (role of  $\beta$ )
- What if you want smart kids in poor families to study?
  - Subsidize education? (role of  $\theta$ )
  - Subsidize health care? (role of  $\eta$ )
  - Teach people to think ahead? (role of  $\beta$ )

# Mortality rates and demographics are related

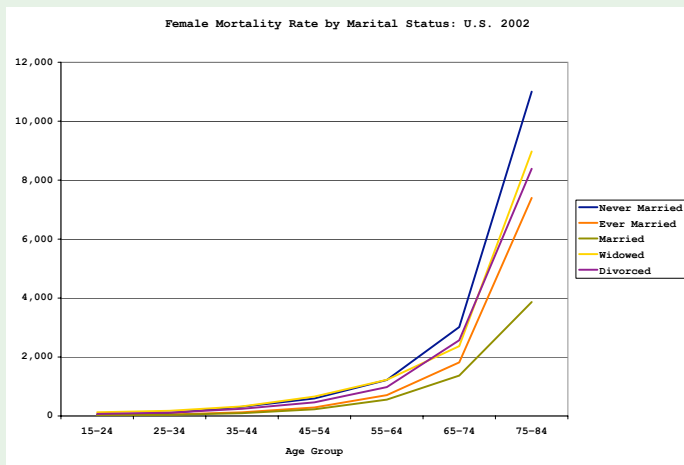
## *Marital status for males*



Source: National Vital Statistics Report

# Mortality rates and demographics are related

## *Marital status for females*



Source: National Vital Statistics Report